

## **Covad Moves to Software as a Service Model for Requisite Technology Channel Management Solution**

### *Requisite Technology Helps Leading Telecom Provider Target VoIP Resellers*

**Chicago, Jun. 8, 2006** – Requisite Technology Inc., a leading provider of channel management, eCommerce and master data management solutions, announced that Covad, a leading national provider of integrated voice and data communications, has upgraded its channel management solution and will move to a Software as a Service delivery model. Covad upgraded to the Requisite Technology hosted solution to reduce software and hardware maintenance costs, improve delivery of enhancements, and ensure reliability and security for their partner communications.

“We are aggressively targeting VoIP (Voice over Internet Protocol) resellers, and we plan to use the Requisite Technology solution to help us successfully grow this market,” said Debbie Jo Severin, vice president of marketing for Covad. “By moving to an on-demand model, we can accomplish this goal, free up valuable IT resources for other projects and reduce our total cost of ownership.”

“As budgets tighten and demands for operational efficiency increase, software as a service is becoming a more popular and logical choice for the extended enterprise,” said Nancy Koenig, executive vice president of operations for Requisite Technology. “Requisite Technology has a long history of providing hosted solutions and ensuring customers receive the best solution for their needs.”

The Requisite Technology Software as a Service delivery model is an integrated end-to-end solution that maintains high-performance platforms and network infrastructure and manages capacity for global deployments.

#### **About Covad**

Covad is a leading nationwide provider of integrated voice and data communications. The company offers DSL, Voice Over IP, T1, Web hosting, managed security, IP and dial-up, wireless broadband, and bundled voice and data services directly through Covad's network and through Internet Service Providers, value-added resellers, telecommunications carriers and affinity groups to small and medium-sized businesses and home users. Covad broadband services are currently available across the nation in 44 states and 235 Metropolitan Statistical Areas (MSAs) and can be purchased by more than 57 million homes and businesses, which represent over 50 percent of all US homes and businesses. Corporate headquarters is located at 110 Rio Robles San Jose, CA 95134. Telephone: 1-888-GO-COVAD. Web Site: [www.covad.com](http://www.covad.com).

#### **About Requisite Technology Inc.**

Requisite Technology Inc. is a provider of industry-leading Channel Management and eCommerce solutions that enable companies to effectively market, sell and service their products to end customers via their channel partners. Requisite Technology enables industry-defining enterprises such as Kawasaki, Lexmark, Motorola and Nortel Networks to drive revenue throughout their entire channel. More information can be found at [www.requisite.com](http://www.requisite.com).

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